

Jonathan Jones CFA®

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Mr. James Michaels
Connexus Group
225 W. 34th Street
New York City, NY 10122

Dear Mr. Michaels:

I am a Chartered Financial Analyst and Fixed Income Sales Executive with 18+ years of experience growing revenues, minimizing risk and developing lucrative institutional relationships. I am interested in exploring new opportunities and would welcome the chance to speak with you regarding a possible position with a client whom may be seeking a well qualified Financial Executive. My expertise and qualifications can be summarized as follows:

- **A top sales producer with production in excess of \$88MM in gross revenues.**
- **Broad Knowledge and experience in Credit, Crossover, High Yield, Distressed and US Treasury Bonds. Equities, Structured Products, CDS, Collateralized Loan Obligations, Asset Backed Securities, Mortgage Backed Securities, Agencies and Taxable Municipals.**
- **Expertise in sophisticated asset allocation and portfolio advisement.**
- **Outstanding Relationship Management Skills.**

The greatest value I can bring to an organization is my ability to cultivate lucrative, productive relationship resulting in customer loyalty and increased business. I have established a reputation as being a collaborative, strategic thinker and problem solver.

I look forward to speaking with you and welcome a personal interview at your convenience. Thank you.

Sincerely,

Jonathan Jones CFA®

Attachment