

Executive Profile

Jonathan Jones CFA
Managing Director – Fixed Income Sales
Premium Capital Markets

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As a Chartered Financial Analyst and Managing Director in the Fixed Income Sales division of Premium Capital Markets, Jonathan Jones consistently exceeds all production goals. Ranking in the top three for gross production which includes the entire Capital Markets arena, he devotes his expertise and experience in Taxable Fixed Income products which includes Corporate Bonds, High Yield Bonds, US Treasuries, Equities, Structured Products, CDS, Mortgage Backed Securities and Asset Back Securities to the educating, informing and servicing of his Fortune 500 account list.

During his career, Jones has been associated with some of the most elite financial firms on Wall Street. Immediately upon graduation from the University Of Pennsylvania, The Wharton School where he earned a Masters Degree in Marketing, he was recruited and employed with Gladman Max & Co. At Gladman Max & Co, he entered and completed their prestigious training program resulting in an Analyst position in Fixed Income Sales. Having stayed with Gladman Max & Co. for four years he was promoted from position of Analyst to Assistant Vice President and ultimately to Vice President in Fixed Income Sales. His journey then took him to Global International Securities as a Senior Vice President in Capital Markets where he earned the title of “Top Producer” for two consecutive years, 1998 and 1999 and remained for four years before leaving to join Premium Capital Markets, where he is currently employed.

Mr. Jones resides in Armonk, New York with his wife and three children. He is an active member of his community which includes volunteering as a basketball coach for the Armonk Middle School. He is also a board member of the New York City Ballet and The Museum of Modern Art.